

## BUSINESS REQUIREMENT

To ensure that a professional services company's internal IT network provides them with a competitive edge in the speed and efficiency of their business processes.

### Business Issues

- All professional services firms are heavily dependent on their internal business networks
- As well as running smoothly, IT networks must be cost-effective and managed so as to ensure the cost of technology is not allowed to spiral
- Increasingly, effective network management demands the availability of a widening set of specialist skills, without adding to internal resource and payroll

### PAV Professional Services Experience

- We have been dealing with the professional services sector for over 15 years
- We understand the key drivers that allow IT networks to deliver best value to professional practices
- We have amassed considerable experience of the specific needs of these organisations and they look to us to deliver business solutions not technology

### PAV Solution

At PAV we like to forge long-term relationships, partnering with our clients in a number of appropriate ways depending on the client's requirements and internal expertise.

- For some clients we are their IT partner, intimately involved in the company with total responsibility for all IT decisions.
- For others, we proactively manage their networks in support of internal IT departments.
- For all of them, we provide a wide-ranging set of expert skills dedicated to keeping down the cost of technology, whilst ensuring that IT networks run smoothly and effectively.
- We provide a professional IT systems environment that enhances the business.

## CLIENTS

### PROFESSIONAL SERVICES

Listed below are some professional services firms that currently benefit from our IT support:



www.mishonmackay.co.uk

**ADAMS & REMERS**  
SOLICITORS

www.adams-remers.co.uk



www.ericrobinson.co.uk



www.bunkers.co.uk



www.stevensdrake.com



www.lester-aldridge.co.uk

*"PAV do their job superbly and that means we can get on with doing ours. And of course we now have a high class IT department without adding to our payroll."*

Mark Dennis, Practice Manager, Bunkers Solicitors

## BUSINESS BENEFITS

- An efficient network means an efficient use of time
- Increased billing hours for professional staff
- Reducing network downtime
- Controlled and budgeted technology costs
- Stability and continuity of business services